

Results for Q3 FY 2021

2021. 11. 08



Disclaimer

This material was prepared prior to the final reconciliation of the accounts by the independent auditors in order to inform the shareholders and the investors of the Company's results for Q3 FY 2021.

Therefore, the final financial accounts could be changed during the final audit and thus no part of this document should serve as the basis for any foregoing investment. Investors are urged to make investment decisions based on official company documents filed with FSS.

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Key Business Updates

- (1) GS Caltex signed an MOU with KOGAS (Liquid Hydrogen Production & Supply)**
- (2) GS Caltex signed an MOU with Korea East West Power (Hydrogen Fuel Cell Power Plant)**
- (3) GS Retail acquired shares of Yogiyo**
- (4) GS Group and POSCO Group teamed up to cooperate in five new sectors
(Waste Battery Recycling, Hydrogen and etc)**
- (5) Issued Green Bond (GS E&R, GS Power, GS EPS)**
- (6) GS Energy signed a contract with ADNOC (Blue Ammonia demonstration project)**
- (7) GS Energy signed an MOU with Incheon City (Hydrogen)**

3Q FY 2021 Performance

(1) Performance Overview - ① Affiliates Earnings

(Unit: Wbn)	Revenue			Operating Profit			Net Profit		
	2Q21	3Q21	QoQ	2Q21	3Q21	QoQ	2Q21	3Q21	QoQ
GS Holdings*	4,440.5	5,514.0	24.2%	485.5	637.0	31.2%	205.8	523.8	154.5%
GS Caltex	7,747.4	9,079.1	17.2%	379.2	397.9	4.9%	223.7	134.0	-40.1%
GS Energy**	743.1	991.0	33.4%	347.1	404.2	16.4%	114.2	114.0	-0.2%
GS Retail	2,285.6	2,725.4	19.2%	42.8	102.5	139.4%	25.4	754.8***	2,873.8%
GS EPS	249.1	320.8	28.8%	3.6	47.6	1,222.2%	4.8	41.7	768.8%
GS E&R	357.3	406.4	13.7%	37.4	22.4	-40.1%	11.0	4.2	-61.8%
GS Power****	126.2	194.7	54.3%	0.6	29.4	5,290.7%	-3.5	22.2	NA
GS Global	801.4	1,066.0	33.0%	11.2	18.4	63.9%	8.4	19.5	131.7%

* Consolidated

** Includes earnings of its subsidiaries (GS Caltex, GS Power etc.)

*** Includes the profit from bargain purchases that does not accompany cash flow from the merger of GS Retail and GS Home Shopping

**** GS Power Anyang CHP unit 2-1 overhaul in 2Q21

3Q FY 2021 Performance

(1) Performance Overview - ② Revenue Breakdown

< GS Holdings Revenue Breakdown >

(Unit: Wbn)	3Q20	2Q21	3Q21	YoY	QoQ
Revenue of Consolidated Affiliates	3,831.5	4,224.5	5,337.9	39.3%	26.4%
Rental Income	51.3	50.0	52.4	2.1%	4.8%
Brand Royalty	9.8	12.6	13.0	32.7%	3.2%
Equity Method Gain*	37.0	153.4	110.7	199.2%	-27.8%
GS Caltex	-	101.7	59.7	NA	-41.3%
Others	37.0	51.7	51.0	37.8%	-1.4%
Total	3,929.7	4,440.5	5,514.0	40.3%	24.2%

* Equity Method Gain reflects on Revenue, whereas Equity Method Loss reflects on COGS

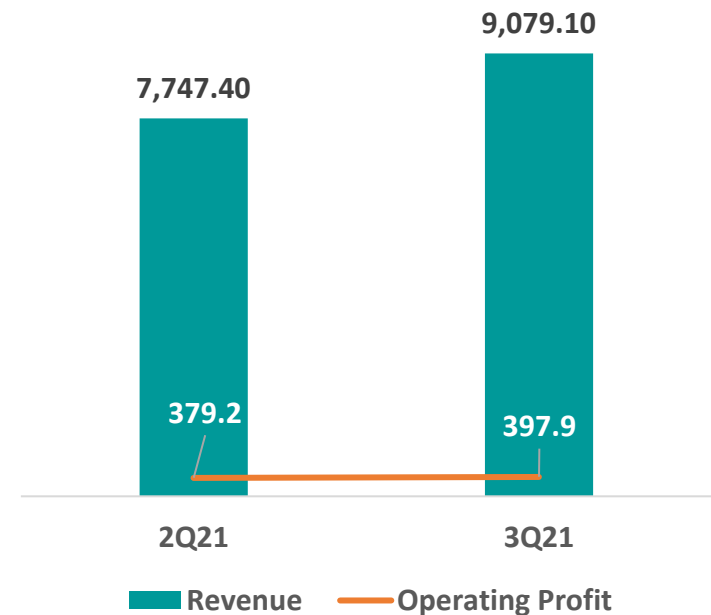
3Q FY 2021 Performance

(2) Performance by Subsidiaries – GS Caltex ① Overview

[3Q21 Analysis]

- q-q Revenue increased due to increase in crude oil price
- q-q Operating Profit increased due to improved product margins

(Unit: Wbn)	3Q20	2Q21	3Q21	YoY	QoQ
Revenue	5,457.7	7,747.4	9,079.1	66.4%	17.2%
OP	297.1	379.2	397.9	33.9%	4.9%
OP Margin	5.4%	4.9%	4.4%		
NP	265.3	223.7	134.0	-49.5%	-40.1%



3Q FY 2021 Performance

(2) Performance by Subsidiaries - GS Caltex ② by Div.

< Performance Breakdown >

(Unit: Wbn)		3Q20	2Q21	3Q21	YoY	QoQ
Petroleum	Revenue	4,274.5	6,040.3	7,041.1	64.7%	16.6%
	OP	246.7	134.3	190.7	-22.7%	42.0%
Petrochem	Revenue	882.8	1,301.3	1,556.6	76.3%	19.6%
	OP	-13.6	85.6	32.5	NA	-62.1%
Lube	Revenue	300.4	405.8	481.3	60.2%	18.6%
	OP	64.0	159.2	174.7	173.1%	9.7%
Others	Revenue					
	OP					
Total	Revenue	5,457.7	7,747.4	9,079.1	66.4%	17.2%
	OP	297.1	379.2	397.9	33.9%	4.9%

< Utilization Rate >

Segment	Items	3Q20	2Q21	3Q21	YoY	QoQ
Petroleum	Refining	90%	88%	92%	1%p	4%p
Petrochem	Aromatics(PX)	89%	93%	94%	5%p	1%p
	PP	97%	99%	100%	4%p	2%p
Lube	Base Oil	103%	*75%	103%	0%p	28%p

* Utilization Rate reduced due to regular Turnaround of No.4 CDU, BOP

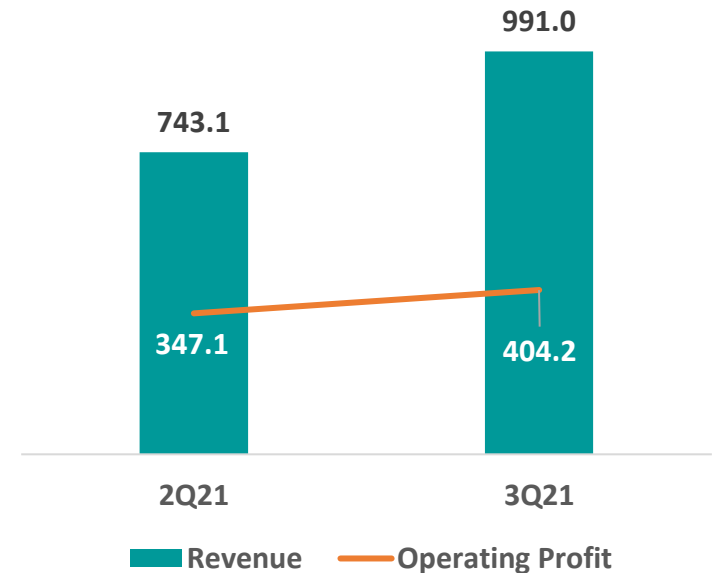
3Q FY 2021 Performance

(2) Performance by Subsidiaries - GS Energy

[3Q21 Performance]

- Revenue and Operating Profit increased q-q due to rising crude oil price and SMP

(Unit: Wbn)	3Q20	2Q21	3Q21	YoY	QoQ
Revenue	407.8	743.1	991.0	143.0%	33.4%
OP	306.5	347.1	404.2	31.9%	16.4%
OP Margin	75.2%	46.7%	40.8%		
NP	146.1	114.2	114.0	-22.0%	-0.2%



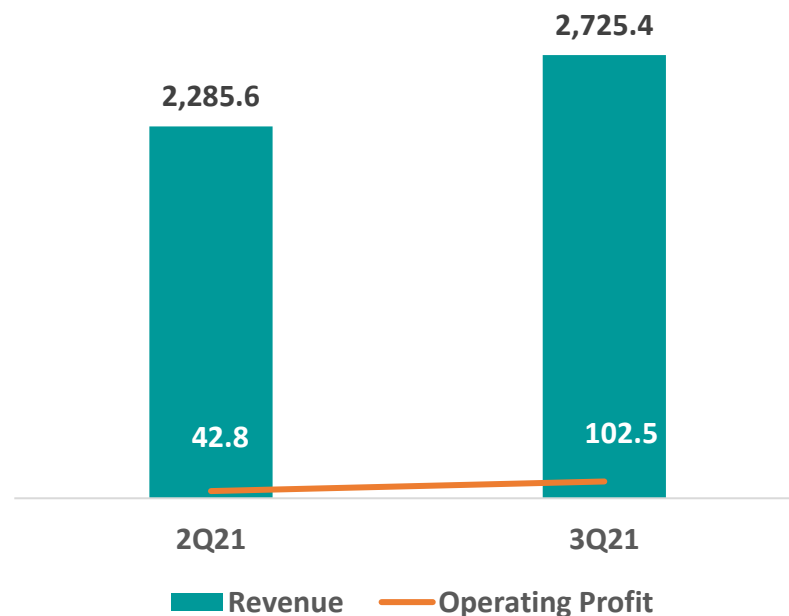
3Q FY 2021 Performance

(2) Performance by Subsidiaries - GS Retail ① Overview

[3Q21 Performance]

- On July 1, 2021, GS Retail was merged with GS Home Shopping. The summary financial statements data of 3Q21 are post-merger financial statements. However, the data of 2Q21 and 3Q20 are the consolidated financial statements of GS Retail before the merger. Therefore, it is difficult to compare with previous quarter and year data.

(Unit: Wbn)	3Q20	2Q21	3Q21	YoY	QoQ
Revenue	2,348.8	2,285.6	2,725.4	16.0%	19.2%
OP	79.0	42.8	102.5	29.8%	139.4%
OP Margin	3.4%	1.9%	3.8%		
NP	66.1	25.4	*754.8	1,041.6%	2,873.8%



* The above Net Profit includes the profit from bargain purchases that does not accompany cash flow from the merger of GS Retail and GS Home Shopping

3Q FY 2021 Performance

(2) Performance by Subsidiaries - GS Retail ② by Div.

< Performance Breakdown >

(Unit: Wbn)		3Q20	2Q21	3Q21	YoY	QoQ
CVS	Revenue	1,878.6	1,816.0	1,925.2	2.5%	6.0%
	OP	81.0	66.3	74.3	-8.4%	12.0%
SM	Revenue	329.4	297.4	326.4	-0.9%	9.8%
	OP	15.4	3.1	13.8	-10.7%	339.5%
Home Shopping*	Revenue	0.0	0.0	293.1	-	-
	OP	0.0	0.0	27.9	-	-
Others	Revenue	140.8	172.2	180.7	28.4%	5.0%
	OP	-17.5	-26.7	-13.4	NA	NA
Total	Revenue	2,348.8	2,285.6	2,725.4	16.0%	19.2%
	OP	79.0	42.8	102.5	29.8%	139.4%

* Home Shopping's earnings are reflected in GS Retail's earnings from 3Q21

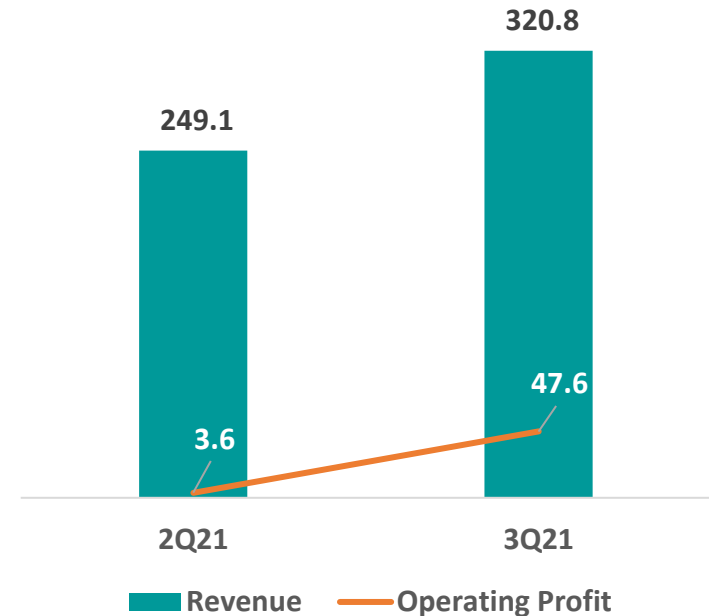
3Q FY 2021 Performance

(2) Performance by Subsidiaries - GS EPS

[3Q21 Performance]

- Revenue and Operating Profit are increased q-q due to increased power demand and capacity payment caused by seasonality

(Unit: Wbn)	3Q20	2Q21	3Q21	YoY	QoQ
Revenue	208.6	249.1	320.8	53.8%	28.8%
OP	44.5	3.6	47.6	7.0%	1,222.2%
OP Margin	21.3%	1.4%	14.8%		
NP	33.1	4.8	41.7	26.0%	768.8%



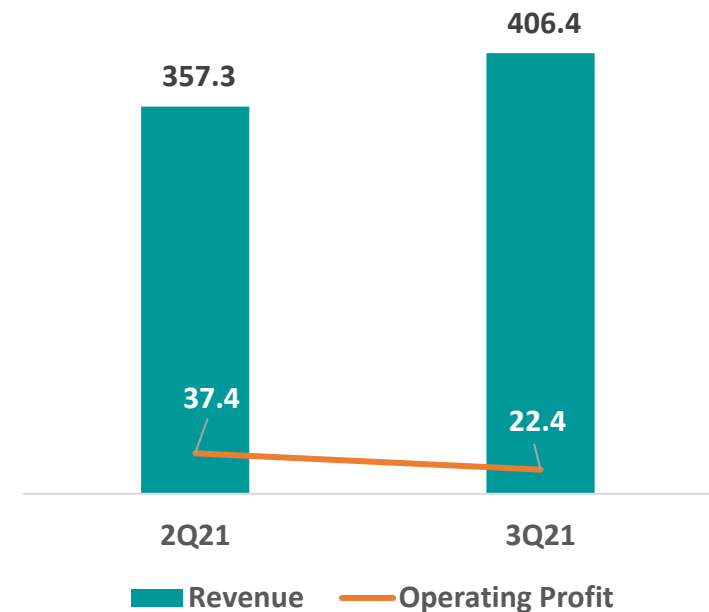
3Q FY 2021 Performance

(2) Performance by Subsidiaries - GS E&R

[3Q21 Performance]

- Revenue increased q-q due to the O/H at Donghae Electric Power Unit 1 in the previous quarter
- Operating Profit decreased q-q caused by seasonality (Integrated Energy Business Entity)

(Unit: Wbn)	3Q20	2Q21	2Q21	YoY	QoQ
Revenue	319.8	357.3	406.4	27.1%	13.7%
OP	5.3	37.4	22.4	322.6%	-40.1%
OP Margin	1.7%	10.5%	5.5%		
NP	-2.9	11.0	4.2	N/A	-61.8%



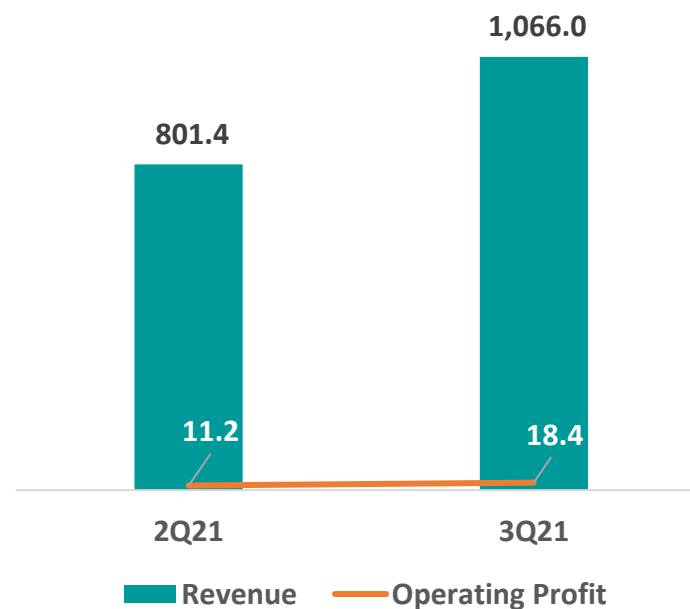
3Q FY 2021 Performance

(2) Performance by Subsidiaries - GS Global

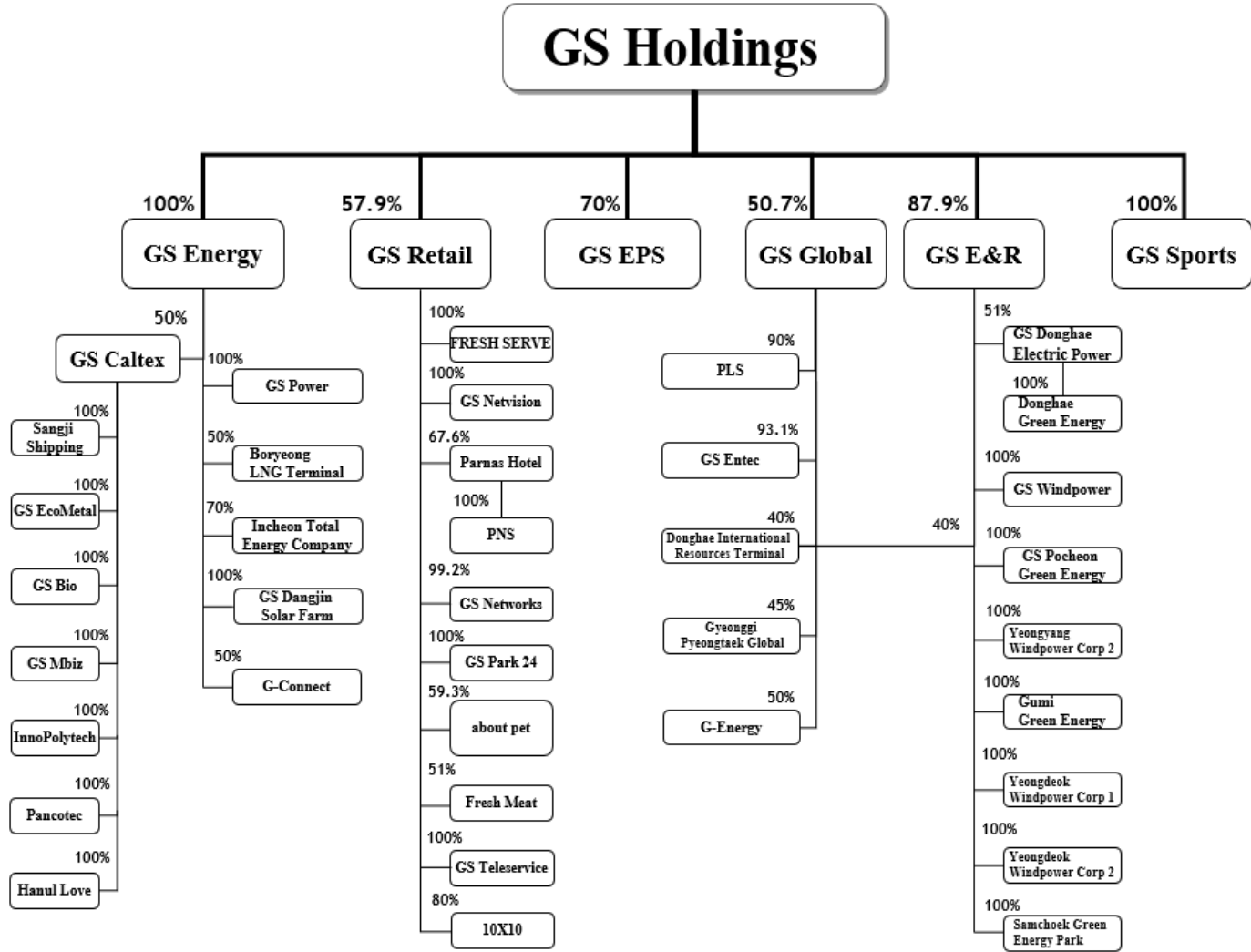
[3Q21 Performance]

- Revenue increased 33.0% q-q backed by expanded sales of Steel, Coal Trading
- Operating Profit soared 63.9% q-q backed by increased sales of Steel and Coal trading

(Unit: Wbn)	3Q20	2Q21	3Q21	YoY	QoQ
Revenue	641.5	801.4	1,066.0	66.2%	33.0%
OP	7.4	11.2	18.4	147.6%	63.9%
OP Margin	1.2%	1.3%	1.7%		
NP	2.3	8.4	19.5	748.7%	131.7%



Appendix. Organization Chart



(As of 3Q 2021)

